NEW FRONTIER OF THE INTIMATE APPAREL - ATHLEISURE

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BACKGROUND

- PUBLISHER OF THE E-JOURNAL FOR INTIMATE APPAREL
- AVAILABLE QUARTERLY THROUGH ONLINE SUBSCRIPTION
- MISSION STATEMENT: "TO MAKE THE IAJ AN INVALUABLE TOOL FOR THE INTIMATE APPAREL INDUSTRY FOR LEARNING, TRAINING, SHARING AND ASSISTING ONE ANOTHER".
- MAIN FOCUS: TECHNICAL | SUPPLY CHAIN | SUSTAINABILITY | FASHION & DESIGN | MARKET INTELLIGENCE
- PRODUCTS: INTIMATE APPAREL, SWIMWEAR, SPORTS BRA, ACTIVEWEAR ALIAS ATHLEISURE, LIFESTYLE

INTRODUCTION - ATHLEISURE

- MAIN FOCUS
 - >SPORTS BRAS
- OTHER INTRODUCTION (NOT PRESENTED THIS TIME)
 - > SHORTS
 - > PANTS
 - **≻**TOPS
 - **► JACKETS**



SPORTS BRA

- HISTORY
- BREAST MOTIONS
- DIFFERENT LEVELS OF CONTROL
- CONSTRUCTION DETAILS OF THE SPORTS BRA
- CHARACTERISTICS OF THE SPORTS BRA
- BUSINESS OF ATHLEISURE IN THE US
- RATINGS OF THE SELECTED SPORTS BRA
- BRANDS ON THE WATCH-LIST



HISTORY

- FIRST "EXERCISE BRA" KNOWN AS "JOCKBRA" INVENTED BY LISA LINDAHL IN 1977
- PLAYTEX BOUGHT THE PATENT OF "JOCKBRA" AND STARTED WHAT IS THE SPORTS BRA TODAY



BREAST MOTIONS

- BREAST MOTION DURING EXERCISE
 - > VERTICAL
 - > HORIZONTALLY
 - > LATERALLY

- MOTION STUDY IN WOMAN'S RUNNING
 - ➤ VERTICAL 50%
 - ➤ SIDE-TO-SIDE 27%
 - ➤ IN-AND-OUT 27%

DIFFERENT LEVELS OF CONTROL

- "LIGHT" CONTROL YOGA AND WALKING
- "MEDIUM" CONTROL CYCLING, POWER WALKING, JOGGING, DANCING, TENNIS, RESISTANCE AND WEIGHT LIFTING
- "ULTRA" CONTROL SOCCER, CROSSFIT®, BOXING AND KICK-BOXING, LACROSSE, FIELD HOCKEY, VOLLEY BALL, BASKETBALL, CHEER LEADERS, ENDURANCE SPORTS AND CROSS TRAINING

CHARACTERISTICS OF THE SPORTS BRA

- FABRIC MUST BE BREATHABLE, MOISTURE WICKING,
- HIGH MODULE TO CONTROL AND SUPPORT
- LIGHT WEIGHT AND FLEXIBLE
- DURABLE AND LASTING
- SOFT SEAMS
- STRAPS PROPERLY CHOSEN
- ADJUSTABLE BACK-CLIP
- AESTHETICALLY ATTRACTIVE AND TRENDY



JUNO FEATURES

- UNICUP DESIGN
 - gives support, shape, and complete modesty
- 2 INTERIOR FRONT YOKE prevents vertical breast movement
- POWERMESH ZONES
 on back offer maximum ventilation
- FRONT-ADJUSTABLE STRAPS
 with concealed hook-and-loop closure offer a custom fit on the move
- SOFT-PADDED KEYHOLE BACK CLOSURE for added comfort
- 6 ENCAPSULATION/COMPRESSION provides shapely support



BUSINESS OF ATHLEISURE IN THE US

SPORT ACTIVITIES

- ➤ WALKING 80%
- > CARDIO TRAINING 47%
- > AEROBICS 41%
- > RUNNING 37%
- DANCING 34%
- > YOGA 33%

RATING OF THE SELECTED SPORTS BRA

- BRAND IMAGE OVERALL
- BRAND IMAGE FOR SPORTS BRA SPECIFIC
- FUNCTIONALITY
- COMFORT
- SUPPORT
- TYPE OF IMPACT
- STYLE
- COST \$
- VALUE

March review



Rating	Nike Pro Rival	VS Knockout	Lululemon All Sport Bra	Splits 59	Under Armour 2.0
Overall Brand Image	5	5	5	4	5
Brand Image for Sports Bra	4	3	4	2	3
Functionality	3	2	4	2	3
Comfort	4	2	4	1	3
Support	3	4	4	0	4
Type of Impact	Ultra	Ultra	Medium	Light	Ultra
Style	2	3	3	2	3
Cost \$	\$65	\$56.50	\$52	\$48	\$59.99
Value	3	2	5	1	4

May review



Rating	Under Armor Eclipse	Nike Pro Classic	VS Ultimate	Lululemom Energy Bra	Stella McCartney Performance Bra
Overall Brand Image	5	5	5	5	4
Brand Image for Sports Bra	3	4	3	4	2
Functionality	4	5	3/4	5	2
Comfort	4	5	4	5	3
Support	3	4	3	5	0
Type of Impact	Medium	Medium	Medium	Light	Light
Style	4	3	3	5	2
Cost \$	\$39.99	\$35	\$55.50	\$48	\$75
Value	4	5	4	5	1

BRANDS ON THE WATCH-LIST

- LULULEMON ATHLETICA WWW.LULULEMON.COM
- UNDER ARMOUR WWW.UNDERARMOUR.COM
- NIKE <u>WWW.NIKE.COM</u>
- YOGAMOGA <u>WWW.YOGAMOGA.COM</u>
- CALIAN <u>WWW.CALIASTUDIO.COM</u>
- FABLETICS <u>WWW.FABLETICS.COM</u>
- SWEATY BETTY WWW.SWEATYBETTY.COM/US
- OUTDOOR VOICES WWW.OUTDOORVOICES.COM
- ATHLETA WWW.ATHLETA.COM
- ZELIA WWW.NORDSTROM.COM
- CALVIN KLEIN UNDERWEAR WWW.CALVINKLEIN.US.COM

- ZOBHA <u>WWW.ZOBHA.COM</u>
- LILY LOTUS <u>WWW.LILYLOTUS.COM</u>
- SOYBU WWW.SOYBU.COM
- OLD NAVY WWW.OLDNAVY.COM
- PRANA <u>WWW.PRANA.COM</u>
- VICTORIA'S SECRET <u>WWW.VICTORIASSECRET.COM</u>
- MIKA YOGA WEAR WWW.MIKEYOGAWEAR.COM
- GAIAM WWW.GAIAM.COM
- FOOT LOCKER WWW.FOOTLOCKER.COM